

THE WBC

Worldwide Business Consultants

DIFFERENCE

In any industry, there are a number of companies you can do business with; the offshore acquisitions market is no different. When choosing to structure your business offshore, it is essential to work with a credible and ethical firm. For over 18 years, WBC has assisted thousands of clients pursue offshore business endeavors with a successful record. Our success has resulted from our attention to details before and after the acquisition. We do not simply request you choose a company from a list. Rather, we work with you to determine the best possible choice for your needs, and we help structure your business plan so you receive tangible results in a short period of time.

PRE-ACQUISITION SERVICES

Consulting services in locating the correct institution to solve your offshore business needs
Legal due diligence performed on any recommended existing financial institution for acquisition
Preparation of applications for any recommendation to establish a new financial institution
Preparation of applications for additional licenses such as SWIFT or specialized financial licenses
Recommendations for members of the board for additional financial institution
Creation of complete business plan for Trust Company, Insurance Company, Bank or other offshore institution
Preparation of corporate logo and letterhead

POST ACQUISITION INTEGRATION

Assessment:

Provide an in-depth look at operations to determine which practices can be best handled through an offshore institution and where any gaps in skills or knowledge may exist.

Planning:

Creation of a business plan inclusive of objectives, timelines and performance measures; assistance in preparation of license and permit applications.

Financial modeling:

Breakdown of anticipated savings and earnings as well as a description of soft benefits.

Project team assessment:

Introduction to administrators and/or legal advisors; in the case of a bank acquisition, introduction of potential members of the board for the application. Referrals for legal, accounting, management, local administrator, banking and other administrative needs.

LOCAL ADMINISTRATOR MAY PROVIDE:

Liaison office	Swift, Euroclear and Clear Stream processing
Opening of correspondent accounts	Establishment of institutional relationships
Record maintenance	Transaction accounting
Financial accounting statements	Nominees
Telephone services	Bookkeeping
Information dissemination and controls	Public relations

Performance modeling:

3 month, 6 month & 1 year assessments of the goals versus the actual achieved results; changes in the business plan that may need to occur based on these results.